

Erasing Labor with Labor: Dark Patterns and Lockstep Behaviors on Google Play

Ashwin S[†], Arvindh A[†], Pulak Malhotra[†], Pooja Desur[†], Ayushi Jain[‡], Duen Horng Chau[§], Ponnurangam Kumaraguru[†]
[†]IIIT Hyderabad, [‡]IIIT Delhi, [§]Georgia Institute of Technology USA

Introduction

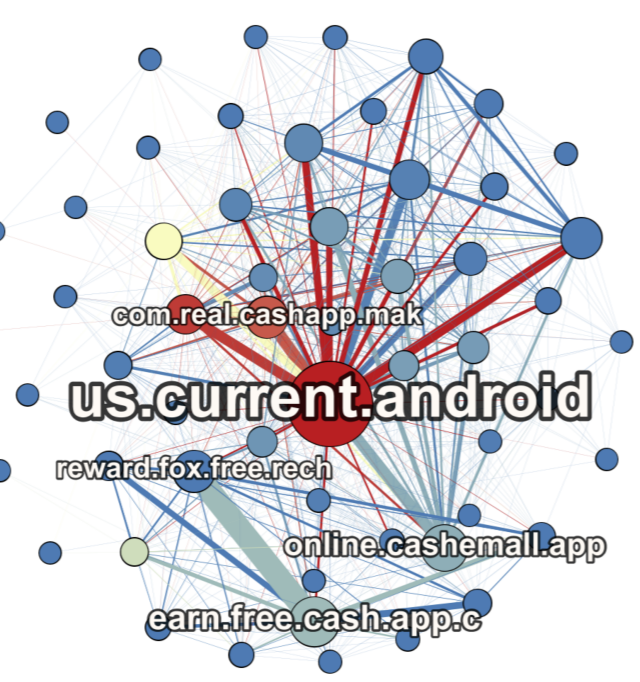
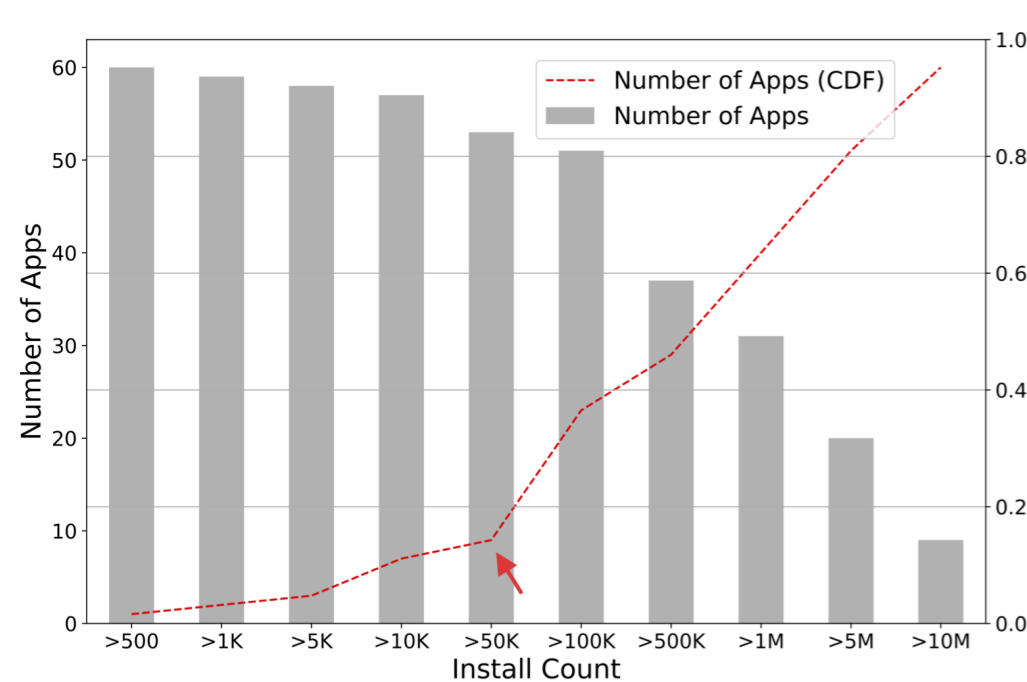
Install-Incentivizing Apps provide users monetary incentive such as money, coupons, gift cards and other rewards for installing other apps on Google Play.

Google Play's Policy forbids developers from manipulating the placement, rating, reviews, install counts of apps by fraudulent or incentivized means.

Apps promoted on **Install Incentivizing Apps** are **6x** more likely to increase installs and **2x** more likely to appear in top charts. (Farooqi et. al, IMC 2020)

How do **Install-Incentivizing Apps** affect **Users**?

Dataset



Install-Incentivizing Apps

N = 60 Apps, 85% Apps have > 100K installs, collectively > 160.5M installs.

Qualitative Analysis

1825 Most Relevant Reviews by 1824 Reviewers over T = 1 Month.

Quantitative Analysis

319K Daily New Reviews by 301K Reviewers over T = 5 Months.

Qualitative Analysis

Most Relevant Reviews

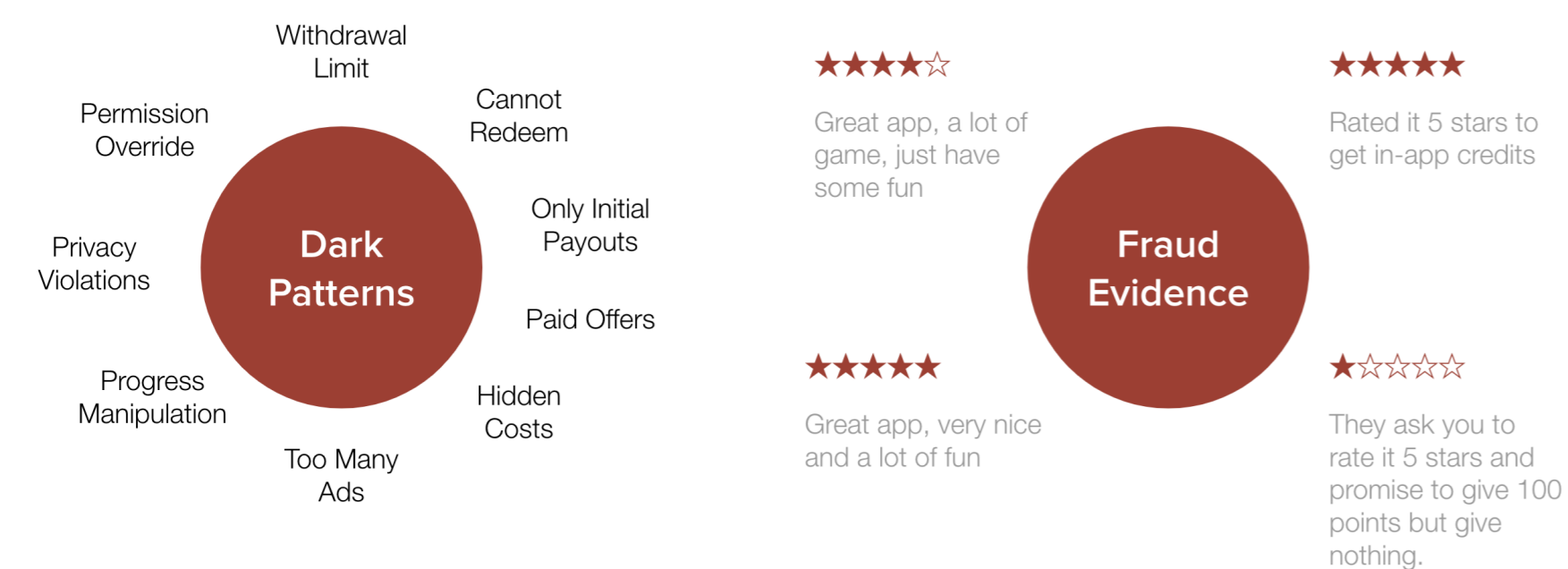
100000 is equal to 10 dollars. Just a big waste of time. You can not reach the minimum cashout limit.
 It actually blocks everything else on your phone from working correctly including Google to leave this review.
 Nice app for earning voucher
 The app is awesome. Use my referral code ****x2 to get extra coins

High Level Codes

Exploitation
 UI Challenges
 Satisfaction
 Promotion

Low Level Codes

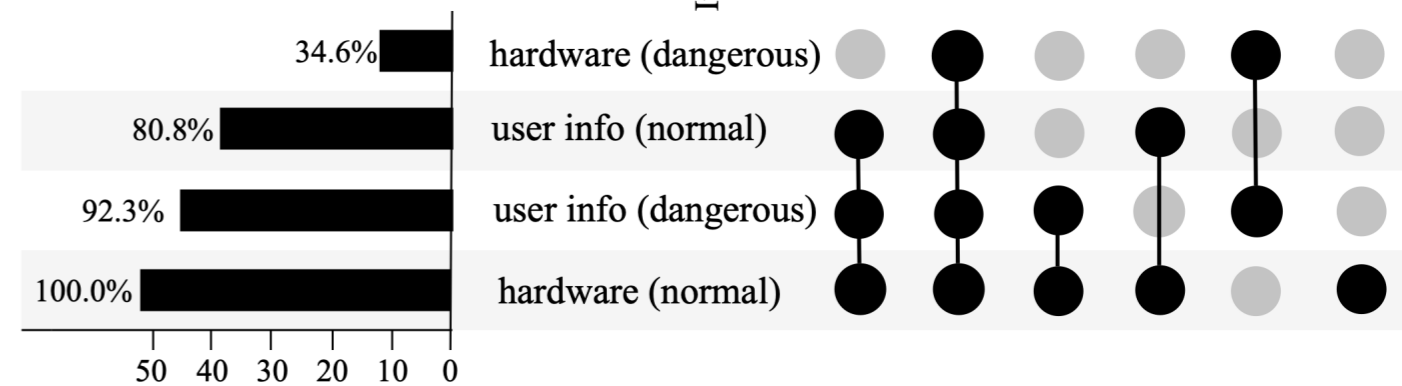
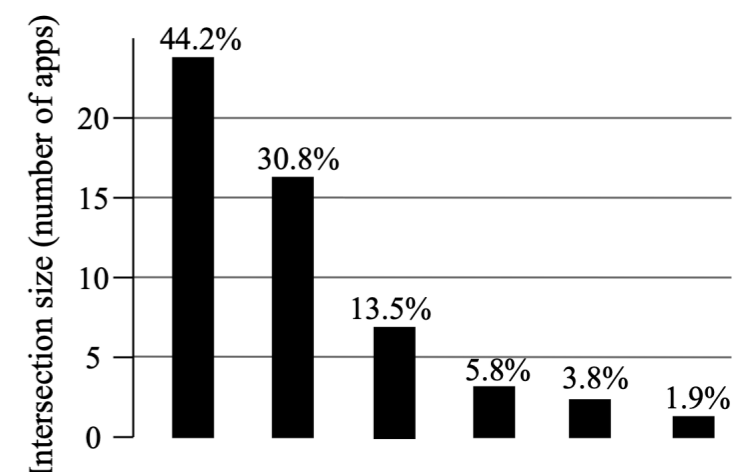
Dark Patterns
 Line By Line Coding
 Fraud Evidence



Permissions

92% access sensitive user information

- 41 apps modify or delete USB storage
- 24 apps read phone status and identity
- 19 apps access precise location
- 14 apps take pictures and videos



34% perform restricted hardware actions

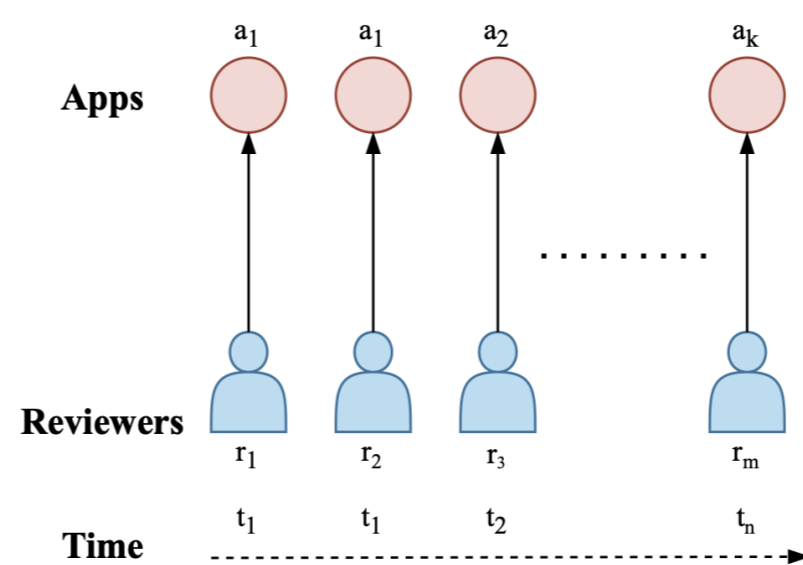
14 apps draw over other apps

Other extremely dangerous permissions

- 5 apps can create accounts and set passwords
- 3 apps can add/modify calendar events and send emails
- 2 apps can read contacts

Overall, 95% apps comprise dangerous permissions

Lockstep Behaviors



Goal

To detect burst of reviews on an app within a short time-period.

Experimental Setup

Two edge-streams

- E_{boost} : rating (review) \geq rating (app)
- E_{sink} : rating (review) $<$ rating (app)

Algorithm

MIDAS-F: Streaming χ^2 testing approach to determine whether observed and expected mean # of edges for a node are significantly different.

(Bhatia et. al, TKDD 2022)

Evaluation

50 most suspicious clusters of reviews based on anomaly scores

Highly Identical Review Pair $(r_1, r_2) \rightarrow$ cosine similarity $(r_1, r_2) = 1$

E_{boost}

>35% reviews (1,687 of 4,717) form highly identical pairs

47 (94%) clusters contain highly identical review pairs

E_{sink}

>10% reviews (45 of 432) form highly identical pairs

21 (42%) clusters contain highly identical review pairs

